

CORPORATE  
AFRICA

THRINGS  
SOLICITORS

## INTRODUCTION TO THRINGS' CORPORATE GROUP

Thrings' Corporate Group consists of 14 partners and 12 fee earners. As our core expertise is in supporting entrepreneurs and owner managed companies that are seeking to grow their business nationally and internationally, we are able to work alongside you and your clients to help build and realise value at a corporate and personal level. Our advice ranges from transactional and fund raising experience - including listings on the London public markets - through to appropriate M&A, corporate advisory work and group restructurings. The team has particular expertise working with engineering, natural resources, leisure & hospitality and technology businesses and is able to draw on experts from our IP, data protection, contract and employment practices as well as the London's office luxury retail and property development sector specialisms.

## HOW OUR CORPORATE TEAM CAN HELP YOU AND YOUR CLIENTS

### LONDON - A ROUTE TO CAPITAL

With a wide network of connections in London with brokers, institutional contacts and family offices, our team can potentially act as conduit for capital to your clients' African projects. We have particular expertise in energy including oil & gas and mining where we have acted on a number of projects to raise/inject capital into African projects. London has a deep and long standing pool of institutional capital. Whilst much of this capital is invested in UK assets, London's long-established international outlook means that the City is open to opportunities outside Europe particularly in former members of the Commonwealth where there is often a commonality of language and laws.

### MERGERS & ACQUISITIONS

We have worked on a number of sales of African businesses over several years. We have also acted for a number of international businesses in respect of their acquisitions in the UK. Our approach is to obtain a clear understanding of the client's commercial goals and their appetite to risk and focus on achieving these objectives. Our service is led by partners who make sure the transaction stays on track and does not get diverted by matters that are of little commercial consequence. This contrasts with the approach of the largest London firms where Partner contact is often minimal, and smaller matters are routinely undertaken by less experienced junior lawyers.

## JOINT VENTURES

We have particular expertise in advising management teams in private equity backed ventures (including complex ratchet arrangements) and acting for African businesses on their joint ventures with more established European multi nationals. We aim to provide commercial advice that means that a joint venture is produced that reflects the practical reality of how the project is to be operated. We have particular experience in the property sector acting for developers and for hotels owners in respect of their agreements with operators and other partners.

## GROUP RE-ORGANISATIONS

Our team has experience of working on the cross border reorganisation of group structures including share swaps, capital reductions and demergers. We have lawyers who through corporate finance qualifications have an in-depth understanding of the accounting implications of what is proposed and ensure the legal documentation is tailored to the proposed approach. We can help clients add or remove a UK company to their structure and act as registered office or company secretary to UK companies in overseas structures and currently advise a number of English corporates with African trading subsidiaries and/or parent companies domiciled overseas

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“The best type of law firm: modern, dynamic and proactive. A completely reliable resource and a key part of our team.”



**KEVIN MCGUINNESS**  
Partner

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Kevin has in-depth expertise in mainstream corporate finance, flotations, fundraising and mergers and acquisitions. He has a successful track record with public company transactions and most notably the team he led was named runner-up AIM Lawyers of the Year.

Kevin gives expert and commercially sound advice to companies and nomads on admissions, secondary issues and compliance.



**JONATHAN MORRIS**  
Partner

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Jonathan is Partner in the Corporate Group with expertise in capital markets (mainly AIM), M&A, joint ventures and group reorganisations. He particularly focuses on the financial services, natural resources and technology sectors and much of this work has an international element. Jonathan's corporate finance qualifications and time in-house mean that he is able to adopt a practical approach that enables him to focus on his clients' key commercial concerns.



**KAREN LINTERN**  
Partner

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A Partner in the Corporate Group, Karen specialises in corporate and corporate finance work, dealing with mergers and acquisitions, MBOs, joint ventures, investments, reorganisations and acquisition finance. Karen advises a diverse list of corporate entities and has acted as general counsel to a portfolio of companies for many years.

She also represents the interests of high net worth individuals, entrepreneurs and investors based in the United Kingdom and overseas, often working closely with their tax advisors.

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“Thrings’ ‘excellent’ team provides a ‘first-class level of service’ and adopts a ‘common sense and commercial approach.’”

## EXAMPLES OF RECENT AFRICAN WORK

- Advising an award winning Zambian nickel miner on corporate matters;
- Advised on flotation of an oil and gas company with assets in Zambia and Namibia ;
- Advising a US business on capital raising for an oil and gas project in North Africa ;
- Sale of a Palm Oil Tank farm and related Real estate interests in Ghana;
- Establishment of a UK Foundation aimed at mining-related social and economic inclusion in Africa;
- Advising Investors in a Nigerian energy company;
- We currently instructed on a major procurement initiative with the Nigerian federal government enabling substantial foreign investment in Nigerian infrastructure at no cost to the Nigerian government;
- Advising African commercial leasing business with interests in Zambia, Mauritius and Botswana on UK capital raising efforts; and
- Flotation of a Madagascan Jatropha grower

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“A reputation built upon stellar client service providing ‘focussed, easy to deal with, right on the money advice.’”

## THRINGS AT A GLANCE

Thrings LLP is a dynamic and ambitious Top 100 UK Law Firm with offices in London, Bristol, Bath, Swindon and Southampton. The firm offers a full range of legal services including private client, private property, commercial property, construction, planning, property litigation, company/commercial and agriculture.

The firm is presently made up of 65 partners and has approximately 120 other fee-earners.

We act for a wide range of corporations and individuals in relation to UK immigration work. This includes companies in the oil & gas, transportation, banking, tech and commodities sectors (both in the UK and overseas).

The firm has a designated group of lawyers who are involved in servicing and continuing to develop our international practice. We have solid working relationships with both corporate and individual investors who are based outside the UK and who acquire real estate or other investments in the UK or who lend on such assets. We already have strong links with Asia Pacific, East Africa and Europe and we continue to strengthen these by making frequent visits to the countries where we see the greatest opportunities and where our advice and approach is greatly valued (such as Singapore, Hong Kong, China, Kenya, Uganda and Europe).

The negotiations for the UK to leave the European Union mean that there is now even greater importance to advising clients on the consequences which will inevitably flow from the UK's changing position in Europe and the world.

Whatever the nature of our clients, our focus is always on providing top-quality advice which is driven by our clients' needs and supported by an accessible and flexible team structure.