



**REAL ESTATE
DEVELOPMENT SUMMIT**

EAST AFRICA EDITION

NAIROBI - KENYA | JUNE 29TH, 2018

Reshaping the future of real estate



What is Real Estate Development Summit 2018?

Continuous change is the constant of the modern world, and the real estate industry is no exception.

Africa as a whole maintained its position as the world's second-fastest growing economies, and the East African sub region recorded Africa's best economic performance in 2017 with a GDP growth rate of 5.9%. East Africa's rapidly growing property markets have an increasingly diverse range of international investors, developers and occupiers who have been looking to invest.

In spite of developments occurring at a breakneck speed, the key areas continually seen strapped to the back-bench are financial planning, project execution and most importantly, the implementation of sustainable measures.

The Real Estate Development Summit will bring to the forefront exemplary thought leaders and movers and shakers such as Owners, Developers, Architects, Designers, Consultants, Suppliers, Technology Consultants and Investors - with the intention of making a difference in the way stake holders engage with one another to complete projects, analyze the opportunities and challenges in the real estate market, examine best practices and explore new deal making strategies. All of this is accentuated by cutting edge panel discussions, face-to-face meetings and carefully selected attendees to create value at every level of participation.

Our vision is to provide pragmatic and customised solutions for the stakeholders of the real estate landscape.

Click [here](#) to know more





What to expect?



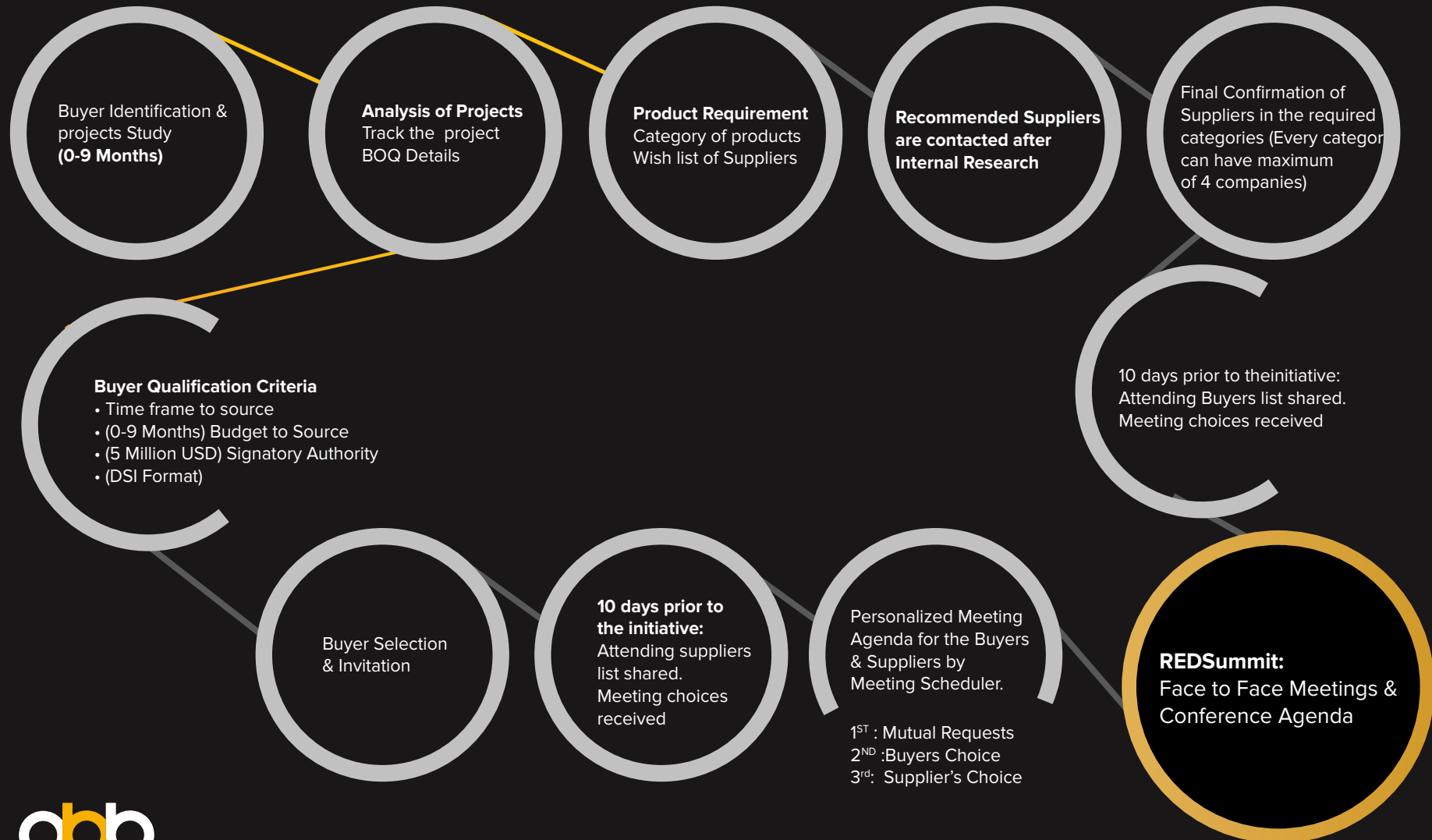


Benefits of attending as a buyer

- **Pre-course Questionnaire** - Prior to the summit a pre-course questionnaire is sent to understand the requirements for the projects. You also get to provide us with a wish list of peers/solution providers that you recommend inviting.
- **Prior notification of all attending solution providers** - 10 days prior to the initiative, you will be privy to the list of attending solution providers and companies.
- **Fast-Track Knowledge**- A unique combination of keynotes, executive panels and product presentations delivered by the experts, which is unmatched in the industry.
- **Unrivalled Networking** - You will collaborate with more than 200 of your peers – all in one room – with ample opportunities to build, develop and continue business partnerships, and special focus on engagement with senior colleagues and esteemed peers.
- **Face To Face Meetings** - Face-to-face interaction are where deals are struck, relationships are forged and ideas are generated. We will ensure this level of quality meeting time among current and future business partners at the summit.
- **Investment Introduction:** A unique opportunity for you to network with the most influential thought leaders from the investment space. Learn and exchange knowledge with a network of top investment experts from Europe, Asia and North America.



Prequalification Process:





Who Attends



CXOs | Presidents/MDs | Directors | VPs | HODs
GMs | Principal Architects | Designers



Global Business to Business – GBB

At GBB, we specialize in B2B events that are designed to shake up the status quo across sectors – whether it's organizing business conference, summits, trainings, expos and raising capital or helping companies introduce their products to new clients or markets. In all, we are constantly seeking new windows for value for our clients.

Every GBB event is great value for knowledge. We bring expertise and experience in building exceptional B2B platforms in a wide range of industries – like Real Estate, Healthcare, Banking, Energy, Education, Infrastructure and more – across regions like India, Africa, Middle East and Europe. We are economic enablers whose prime focus is to match you with resources that help reduce costs, raise capital, breakthrough fresh and profitable markets, and guide you through success.



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