



PIGA - Partnership for Investment and Growth in Africa

BUSINESS MATCH-MAKING EVENT ON AGRO-PROCESSING

CHANGCHUN, JILIN PROVINCE, CHINA, 4 SEPTEMBER 2017

Company Profile - African

PART I: COMPANY GENERAL INFORMATION		
CONTACT DETAILS		
Name of company		
Address, City, Country		
Website		
Contact person (s)		
Mr/Ms		
Surname:		
First Name:		
Position:		
Telephone:		
E-mail:		
Ownership	<input type="checkbox"/> Sole proprietor <input type="checkbox"/> Local (in %) <input type="checkbox"/> Partnership <input type="checkbox"/> Foreign (in %) <input type="checkbox"/> Limited company	
AGRICULTURAL PRODUCTS AND TECHNOLOGIES		
Kindly tick below the industry in which your company operates		
	Crops	Livestock
Production	<input type="checkbox"/> Pulses (i.e. soya, chickpeas, beans, lentils) <input type="checkbox"/> Oil crops (i.e. sunflower, sesame, canola, groundnuts) <input type="checkbox"/> Cereal crops (i.e. wheat, corn, rice, maize, millet, sorghum) <input type="checkbox"/> Root & Tuber crops (i.e. cassava, potatoes) <input type="checkbox"/> Fruits <input type="checkbox"/> Vegetables <input checked="" type="checkbox"/> Cotton <input type="checkbox"/> Coffee, tea, mate and spices <input type="checkbox"/> Sugar and sugar related products (incl. bagasse & cane) <input type="checkbox"/> Nuts (i.e. cashew) <input type="checkbox"/> Honey <input type="checkbox"/> Other agricultural products: (specify):	<input type="checkbox"/> Fish <input type="checkbox"/> Cattle <input type="checkbox"/> Cattle for dairy <input type="checkbox"/> Pork <input type="checkbox"/> Small ruminant <input type="checkbox"/> Poultry <input type="checkbox"/> Other animal products: (specify):

Transformation/ Processing	<input type="checkbox"/> Machinery for soil preparation <input type="checkbox"/> Machinery for seeding <input type="checkbox"/> Machinery for fertilizing and pest control <input type="checkbox"/> Irrigation systems and machinery <input type="checkbox"/> Machinery for harvesting <input type="checkbox"/> Machinery for hay making <input type="checkbox"/> Machinery for oilseed processing <input type="checkbox"/> Management systems (i.e. accounting software) <input type="checkbox"/> Packaging machinery for agricultural products <input type="checkbox"/> Edible oil processing <input type="checkbox"/> Brewery and wine making <input type="checkbox"/> Agricultural inputs (chemicals, fertilizer, vaccine, etc.) <input type="checkbox"/> Agricultural bio-technologies <input type="checkbox"/> Storage system and warehousing	<input type="checkbox"/> Meat processing (incl. halal slaughtering) <input type="checkbox"/> Leather processing and manufacturing <input type="checkbox"/> Dairy processing <input type="checkbox"/> Poultry processing <input type="checkbox"/> Fish farming and processing <input type="checkbox"/> Inspection and quarantine systems <input type="checkbox"/> Storage system and warehousing (incl. cold chain logistics)
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CURRENT LINE OR CORE OF BUSINESS

Background and company description

Please attach to this company profile as annex flyer providing detailed information on the company or information on affiliates, subsidiaries, parent companies, etc.)

Employees

Permanent: _____ Temporary: _____ Total monthly cost: _____

What do consider special strengths of your company?

- | | | |
|--|---|--|
| <input type="checkbox"/> Technical expertise | <input type="checkbox"/> Managerial expertise | <input type="checkbox"/> Exports |
| <input type="checkbox"/> Marketing | <input type="checkbox"/> Technology | <input type="checkbox"/> Quality control |
| <input type="checkbox"/> Financial resources | <input type="checkbox"/> R &D | |

Please explain:

PART II: INFORMATION ON PROPOSED INVESTMENT PROJECT

PURPOSE OF THE PROJECT AND RATIONALE BEHIND THE PROJECT:

E.g. increase current production, introduce new products or line/core of business, improve quality of currents products, expand current production facilities/infrastructure, establish new company or facilities, etc. What are the competitive advantages (such as special access to raw materials, specific markets, new market opportunities ,etc.

ESTIMATED TOTAL INVESTMENT COSTS

Fixed assets: _____ Working capital, in US\$: _____

IS THE INVESTMENT PROJECT TO BE LOCATED IN ECONOMIC ZONE OR INDUSTRIAL PARK?

- Yes No

If Yes, please indicate below the type of economic zone:

- Free Trade or commercial free zones (FTZs)
 Export Processing Zone (EPZs)
 Special Economic Zones (SEZs)
 Specialized-Sector specific / Investment Zones (SZs)
 Other (please specify): _____

INFRASTRUCTURE AVAILABLE FOR THE INVESTMENT PROJECT

Does the investment project have already a proposed site?

- Yes No

If yes, please provide the type of infrastructure available at proposed site and the monthly costs (in US\$) where applicable:			
<input type="checkbox"/> Transport facilities	US\$	<input type="checkbox"/> Water	US\$
<input type="checkbox"/> Telecommunications	US\$	<input type="checkbox"/> Waste disposal	US\$
<input type="checkbox"/> Electricity	US\$	<input type="checkbox"/> Other (please specify):	US\$
<input type="checkbox"/> Gas	US\$		
TARGET EXPORT MARKET(S)			
Export Markets and % of total sales:			
INPUTS TO BE PROVIDED BY THE COMPANY (LOCAL PARTNER)			
	Description	Value in US\$	
In-kind inputs (plant, machinery, equipment) Please give details			
Cash			
Land Size, location, quality, etc.			
Other Please specify in detail			
Local credit access secured			
Labour (Skill level, wage rates, etc.)			
WHAT TYPE OF FOREIGN DIRECT INVESTMENT (FDI) OR FORM OF COLLABORATION IS SOUGHT? Please elaborate on each type of FDI or form of collaboration.			
Type of FDI or form of collaboration	Description	Estimated value in US\$ (if possible)	
Loan (cash)			
Technical Expertise			
Machinery/Equipment			
Technology transfer			
Joint R&D			
Marketing expertise			
Management expertise			
Buy-back arrangement			
Other (Please specify)			

Date and signature: _____