

KENYA SHILLINGS 2017 EAST AFRICAN RESIDENT RATES								
FAIRMONT THE NORFOLK Rate inclusive of room, breakfast and taxes	01/01/17- 31/12/17 Weekday (SUN TO WED)			01/01/17- 31/12/17 Weekend (THURS TO SAT)			Honeymoon Package 2017	
	Single	Double	Triple	Single	Double	Triple	Double occupancy (2 persons)	
Fairmont Room	19,000	21,200	N/A	12,655	14,415	N/A	Deluxe Courtyard	n/a
Deluxe Room	22,091	24,291	30,391	15,127	16,887	21,767	1937 Suite	50,000
Deluxe Courtyard Room	24,409	26,609	32,709	16,362	18,742	23,622	Karura Suite	59,091
Deluxe Verandah Room	25,955	28,155	34,255	18,216	19,976	24,856		
Equatorial Suites	26,959	29,159	35,309	19,022	20,822	25,702		
Junior Suite / Duplex Suite	29,600	31,800	37,850	21,135	22,895	27,735		
1937 Suite	33,150	35,300	N/A	23,975	25,695	N/A		
Karura Suite	38,518	40,668	46,768	28,269	29,989	43,095		
Signature Suite								
Children in their own room (up to 12 years), accompanied by parents	70 % of the room rate							

CHILDREN'S POLICY Fairmont The Norfolk		
Children Sharing with Parents (prices in KES and per child, per day)		
Age	Accommodation	Breakfast
13 to 17 years	Complimentary	3,000
6 to 12 years	Complimentary	1,500
5 years and under (GD 3 years)	Complimentary	free of charge

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FAIRMONT MARA SAFARI CLUB Rate inclusive of room, fullboard, 2 game drives	Regular Season			High Season			Peak Season		
	04/01/17 - 14/04/17 26/04/17 - 14/06/17 16/09/17 - 23/12/17			15/04/17 - 25/04/17 (Min Stay 2 Nights) 15/06/17 - 31/07/17			01/08/17 - 15/09/17 24/12/17- 02/01/18		
	Single	Double	Triple	Single	Double	Triple	Single	Double	Triple
Riverfront Tent	13,200	20,545	n/a	15,382	22,727	n/a	25,900	35,800	n/a
Riverfront Double Double Tent	13,200	20,545	30,818	15,382	22,727	33,000	25,900	35,800	46,200
Deluxe Riverfront Tent	22,300	31,900	n/a	24,482	33,982	n/a	28,100	38,000	n/a
Riverfront Tent - Drive-In Rate	10,000	14,545	n/a	12,182	16,727	n/a	22,100	28,200	n/a
Riverfront Double Double Tent - Drive-In Rate	10,000	14,545	29,791	12,182	16,727	31,973	22,100	28,200	36,355
Deluxe Riverfront Tent - Drive-In Rate	19,518	23,836	n/a	21,700	26,018	n/a	24,300	30,400	n/a
Children in their own room (up to 12 years), accompanied by parents	70 % of the room rate								
Rates are EXCLUSIVE mandatory conservancy fee per person/day at Fairmont Mara Safari Club									

CHILDREN'S POLICY Fairmont Mara Safari Club				
Children Sharing with Parents (prices in KES and per child, per day)				
Age	Accommodation	Breakfast	Fullboard	2 Game Drives
13 to 17 years	Complimentary	1,903	6490	6,600
6 to 12 years	Complimentary	957	3245	6,600
5 years and under (GD 3 years)	Complimentary	free of charge	free of charge	6,600

CONSERVANCY FEE Fairmont Mara Safari Club	
Adult	1,000
Child (up to 11.9 yrs)	500
charged per person, per day - children 12yrs and up are charged adult rate. Rates in KES and incl tax. Subject to change without prior notice.	

KENYA SHILLINGS 2017 EAST AFRICAN RESIDENT RATES									
FAIRMONT MT. KENYA SAFARI CLUB Rates inclusive of room, meals and taxes	WEEK DAY RATE (SUN TO THURS) Full Board		WEEKEND RATES (FRI AND SAT: Full Board (Inclusive of golfing, biking and Fishing)		August Rate 1-31 August		Easter and Christmas Season 22nd December to 02nd Jan. Minimum stay 2 nights.		Additional Adult in room per night
	Single	Double	Single	Doubles	Single	Double	Single	Double	
Fairmont Rooms	13,636	20,000	16,364	22,727	22,727	26,818	29,091	32,727	N/A
Deluxe Main Building Room	14,091	20,455	16,818	23,182	23,182	27,273	29,545	34,545	9,091
Deluxe Riverside	14,091	20,455	16,818	23,182	23,182	27,273	29,545	34,545	9,091
Deluxe Views	14,545	20,909	18,182	23,636	24,545	27,727	31,818	36,364	9,091
Riverside Suites	22,727	22,727	26,364	26,364	32,727	32,727	39,545	39,545	9,091
Garden Suites/Mawingo suites and Raymond Hook Suite	27,273	27,273	32,727	32,727	39,091	39,091	43,636	43,636	9,091
Manor Junior Suite	31,818	31,818	37,273	37,273	41,818	41,818	48,182	48,182	9,091
Signature Suites	34,545	34,545	40,909	40,909	45,455	45,455	54,545	54,545	9,091
Equatorial Suites	38,182	38,182	50,000	50,000	54,545	54,545	61,818	61,818	9,091
William Holden Cottage upto 4	50,000	50,000	62,727	62,727	67,273	67,273	81,818	81,818	9,091
Children in their own room (up to 12 years), accompanied by parents	70 % of the room rate								

CHILDREN'S POLICY 2017 Fairmont Mt. Kenya Safari Club			
Children Sharing with Parents (prices in KES and per child, per day)			
Ages	Accommodation	Meal rates per child per day	
13 to 17 years	Complimentary	6,490.00	
6 to 12 years	Complimentary	3,245.00	
5 yrs and below	Complimentary	Complimentary	

GENERAL TERMS & CONDITIONS

- * All rates quoted are on a per room basis unless otherwise stated, and are inclusive of the relevant taxes, levies and service charge. These rates are subject to change without prior notice though rates quoted for confirmed bookings will be honoured.
- * Fairmont Mt Kenya Safari Club / Fairmont Mara Safari Club: During peak season period, a non-refundable deposit equivalent to the cost of the first night's accommodation will be required to secure your booking.
- * Full deposit payment required min. 1 week prior to arrival, in high and peak season min. 3 weeks prior to guest arrival. Failure in deposit payments may result in reservations being cancelled by the hotel.
- * Minimum lengths of stay might be required for peak seasons. Please confirm with reservations any seasonal restrictions prior to confirming.
- * Where rates are affected by changes in Government taxes we reserve the right to pass on such increases. No credit can be given for meals not taken for pre-booked accommodation plans which include meals.
- * We regret that we cannot accept personal cheques. We are pleased to accept the following cards: Visa, Master Card, American Express, Diners International as well as travellers cheques.

Payments can be made in person at our cashier office located at Fairmont The Norfolk or via bank transfers (bank details available on request).